

Most people I talk to don't understand the difference between the will, a trust, their life insurance beneficiaries, their IRA beneficiaries, or their 401k. It's all very confusing to people. I'm Kathryn Norton, president of SVA Plumb Trust Company and an attorney. I typically speak to groups about estates and trusts. My goal is to break down the components of an estate plan into easily understandable pieces so people realize the import of the decisions that they're making now, and family harmony can be preserved in the future. If you'd like me to speak to your group, contact SVA Speaker Source.